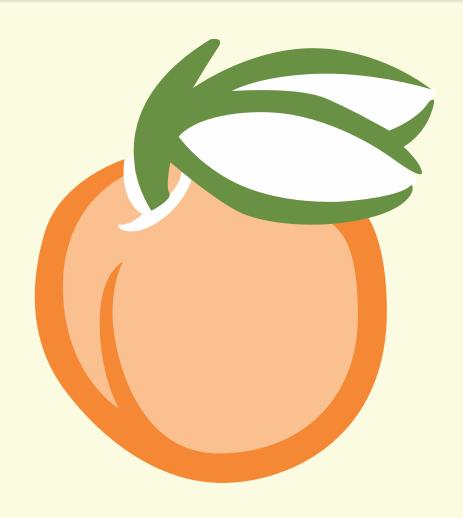
Georgia GOAL Scholarship Program, Inc.



Providing Greater Opportunities for Access to Learning
Throughout the Peach State



"Receiving this scholarship has given me the opportunity to learn at a higher standard. I am surrounded by positive role models. Without the GOAL Scholarship, I would not have the ability to reach my full potential."



"The GOAL Scholarship is benefiting my education. I am doing great in school with extracurricular activities, helping the community, and have made many friends."

FANNASY GARRETT-HAMMETT

LaGrange Academy

LaGrange, GA



"I want to thank you for the GOAL Scholarship. I am getting a great education at a fabulous school. Your help brought me incredible friends and teachers at Tallulah Falls School." SHAWN MATHEW Tallulah Falls School Tallulah Falls, GA



"The help I get from the GOAL scholarship and Westminster Christian Academy is really a blessing from God. I am achieving my goals."

SERENA MATHEW Tallulah Falls School Tallulah Falls, GA

CALEB DELMARTER
Westminster Christian Academy
Watkinsville, GA

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Dear Friends of the Georgia GOAL Scholarship Program,

Something wonderful is happening to improve k-12 education for Georgia students. Georgia taxpayers are taking the opportunity to become directly involved by contributing in exchange for a tax credit to provide scholarships to families seeking a private education for their children.

Georgia is one of about a dozen states nationwide with a tuition tax credit law. A growing number of states have adopted such legislation, and many more states are working to do so. Why is this? The answers can be found among the following realities:

- The "one size fits all" public school model is not working for many children or their parents
- Increasingly, parents want a better academic education for their children, want to ensure their children's safety at school, or seek a school that better reflects their values
- States with tuition tax credit programs are experiencing significant education cost savings, as students move out of overcrowded public schools
- Private schools, seeking diversified student populations, are delighted to extend their offerings to more racially, ethnically and socio-economically diverse bodies of students
- Parents previously unable to select a private school due to limited finances feel empowered and relieved, and their children are happier
- Taxpayers love being able to support deserving families in such a meaningful way

When something innovative begins to gain traction and disturb the traditional establishment, opponents become more vocal. During the past year, critics have increased their attacks on tuition tax credit programs. It is very important to recognize that Georgia GOAL Scholarship Program's policies, practices and governance have been designed so that our program operates beyond reproach, and we commit to you that is exactly what is happening. As a result:

- GOAL is a model of transparency, accountability, board governance and leadership
- Several school choice organizations have recognized GOAL as a national model
- GOAL supports amendments to prevent abuses to the law under which we operate and to increase the cap on available tax credits
- GOAL will work to prevent amendments that would dilute or undermine Georgia's program

We thank you, Georgia legislators, taxpayers, parents, students, and private school communities. You are all working in partnership to bring about something miraculous. Students, long denied access to being the best they can be, are now able to reach out and attain their GOAL - Greater Opportunities for Access to Learning.

Sincerely,

Lisa M. Kelly

fisa M. Kerry

President

Letters from GOAL Recipient Family



The GOAL Scholarship has helped me reach my goals in all aspects of my life. I have set goals that include living by high morals and values. GOAL has helped me accomplish this by providing me the means to attend a private school, where my values are strongly emphasized. My academic goals include graduating from high school with a 4.0 and taking as many AP and Honors courses as possible. Because I am at a private school, the teachers are willing to go the extra mile to help students achieve greatness. As far as my career goes, I have more opportunities because the teachers and administrators care to see me excel and would write a plethora of references, or make multiple phone calls to see that I go where I need to go. GOAL has given me the opportunity to become a leader and change the world. Thank you so much Georgia taxpayers, I am eternally grateful!



- Katie Hughes, Arlington Christian School

I am so blessed and relieved that my child gets to attend her last three years of high school on a Georgia GOAL Scholarship at Arlington Christian School. I high school on a Georgia GOAL Scholarship at Arlington Christian School to a private had been trying for two years to send my child from a public school to a private school but finances were not available. But through GOAL, Arlington offered school but finances were not available. But through GOAL, Arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL, Arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL arlington offered school but finances were not available. But through GOAL are not available. But

- Patti Hughes, Mother of Katie Hughes

Board of Directors



Rick Gilbert, Chairman Co-Founder & COO CompuCredit Corporation



Karen Baynes-Dunning
Faculty
University of Alabama



Tim Embry
Owner/CEO
American Lubefast



Stan Epperson
President
Deli Provision Co.



Terry Hartman

Director

Vera Jackson Scholarship Program



Allen Hughes

Owner

Fourth Element, Inc. &

Walton Press, Inc.



Dean Mathison

VP & Corporate Controller

InterContinental Exchange



Albert Murray

Member

Georgia State Board
of Pardons and Paroles



Commissioner Gerard Robinson

Commissioner of Education

State of Florida



Pastor Dexter Rowland

Senior Pastor

New Piney Grove

Missionary Baptist Church



Chris Welton
CEO
Helios Partners
International Sports Marketing

"The GOAL Board of Directors is proud to be governing the state's leading student scholarship organization, ensuring the exemplary implementation of Georgia's tuition tax credit law. Our policies and practices flow from our central mandate: to serve as an excellent steward of this opportunity, providing a model for others through our leadership."

Thanking the Corporate Community

GOAL thanks our partners in the corporate community who have been leaders in taking advantage of this tax credit opportunity. Your investment in the GOAL Program is having tremendous impact by improving educational opportunities for thousands of Georgia students.

On February 1, 2011, GOAL held a Corporate Appreciation Breakfast to recognize and thank our corporate contributors for improving educational opportunities in Georgia. The event was a great success. Attendants enjoyed networking with one another, receiving a GOAL program update from President, Lisa Kelly, and hearing from our featured speakers. We extend a special thank you to Symphoni Owens-Hernandez, GOAL Scholarship recipient at The Ron Clark Academy, Dave Davies, Headmaster of Deerfield-Windsor School in Albany, and Chris Clark, President and CEO of the Georgia Chamber of Commerce for their engaging and informative remarks.



Symphoni Owens-Hernandez, GOAL Scholarship recipient at The Ron Clark Academy in Atlanta



Tracy Williams receives the GOAL Appreciation Award on behalf of State Bank & Trust Company



The Georgia GOAL Scholarship Program cordially invites you to our Corporate Appreciation Breakfast Wednesday, February 1, 2012 7:30 until 9:00 a.m.

We and members of our Board of Directors and Corporate Advisory Board look forward to thanking our corporate contributors for improving educational opportunities in Georgia.

Remarks by: Chris Clark, President & CEO, Georgia Chamber of Commerce Dave Davies, Headmaster, Deerfield-Windsor School GOAL Scholarship Recipient

> The Commerce Club 191 Peachtree Street Atlanta, Georgia 30303

R.S.V.P. by January 23 770.828.4032 Ksaylor@goalscholarship.org



Dave Davies, Headmaster at Deerfield-Windsor School in Albany



Chris Clark, President & CEO Georgia Chamber of Commerce



Corporate Advisory Board



Charles K. Tarbutton, Chairman

Assistant Vice President

Sandersville Railroad Company



Joe Arnold Senior Vice President Sun Trust Bank



Susan R. Bell
Atlanta Office Managing Partner
Ernst &Young



Andrew J. Berg Co-Founder & CEO Homrich Berg



Jimmy Fleming
Director of Human Resources
Vulcan Materials Company



Dean Mathison

VP & Corporate Controller

InterContinental Exchange



Scott Starowicz

Controller

Ambata Services, Inc.



Tracy Williams

Market President / Northeast Atlanta

State Bank & Trust Company

"The support the GOAL program has received from Georgians throughout the state has afforded new opportunities to students seeking a better education. As few things are more important to economic development than a qualified workforce, we at the Georgia Chamber believe that quality programs such as this are an important tool to use as we strive to ensure that students receive the education and training necessary for a successful future."

CHRIS CLARK
President & CEO
Georgia Chamber of Commerce

A Groundbreaking Model for Corporate Participation

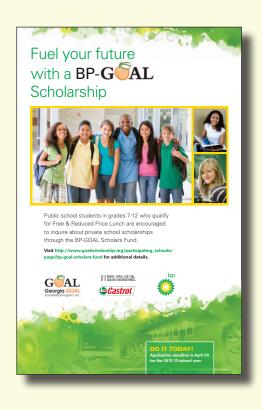


BP-GOAL Scholars Fund

GOAL has created a powerful model for corporate participation in its program. The innovative collaboration between GOAL and BP resulted in a customized program allowing BP to give back to the communities which it serves. What makes this unique is the strong relationship between BP and GOAL. BP employees are actively engaged to make this a success. For 2012-2013, fifteen deserving students received scholarships intended to help fund a portion of their high school education, with awards potentially totaling up to \$372,000. BP is demonstrating their support for opening new educational opportunities for those that have not traditionally had access before.

"As GOAL's first named corporate donor, we look forward to helping hard-working students throughout the state of Georgia realize their career goals. In particular, we want to encourage students to pursue careers in science, technology, engineering and mathematics so possibly someday they might even work for BP. This program is one of the many ways BP supports education in both the public and private sectors."

Kevin Russell
 Southeast Regional Sales Manager, BP



"I want to thank you for awarding me the BP-GOAL Scholarship. It means so much to have been given this opportunity. I am

excited about this upcoming school year and intend to put forth my best effort."

"I feel I will be equipped with the skills to be a productive and contributing member in my community, as well as a role model for others. I look forward to the day when I can give back to help someone else move forward."



CALEB PERRY
The Heritage School
Newnan, GA

Corporate Giving Opportunities

REACH-GOAL Fund

The REACH-GOAL Fund, named "REACH" for "Raising Educational Achievement with Community Help", enables corporations to contribute to a means-tested GOAL fund that awards scholarships (capped at a certain maximum amount) directly to students from low income families as recommended by our GOAL Participating Schools.



In the two years since the REACH-GOAL Fund was created, 128 scholarship awards totaling \$683,924 have been provided to deserving Georgia students.

"Thanks to the REACH-GOAL Scholarship, not only will my learning goals be met, but I will and am becoming a young man of integrity with great focus."

CHRISTIAN DELMARTER Westminster Christian Academy Watkinsville, GA



"My daughter is now fascinated and excited about learning and wants everyone to partake on the journey with her. With the assistance from the REACH-GOAL Scholarship, her possibilities are endless."



DIANNA CRITTENDON
Parent of Hannah Crittendon
The Ron Clark Academy, Atlanta, GA







GISA-GOAL Fund

GOAL and Georgia Independent School Association (GISA) created the GISA-GOAL Fund as a contribution option for corporate contributors wishing to provide families with scholarships to attend all or a designated group of GISA member schools throughout Georgia.

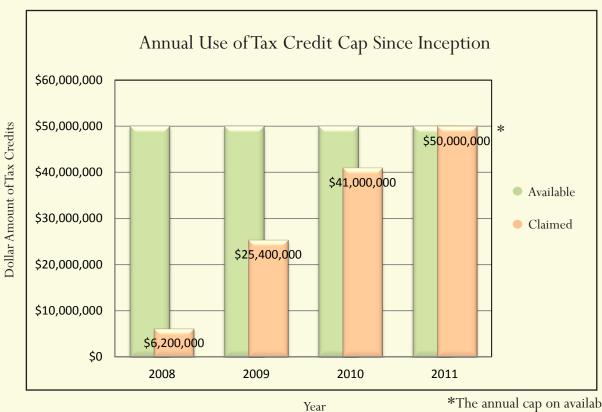
BAEO-GOAL Fund

The Black Alliance for Educational Options (BAEO), the nation's leading education reform organization for minority families, and GOAL created the BAEO-GOAL Fund as a contribution option for corporate contributors wishing to provide scholarships for minority students from low and middle income households.

GAPSEC-GOAL Fund

The Georgia Association of Private Schools for Exceptional Children (GAPSEC) and GOAL created the GAPSEC-GOAL Fund to provide scholarships for students to attend private schools serving those with learning disabilities and differences.

Popularity of Georgia's Tuition Tax Credit



*The annual cap on available tax credits was reached by November 1, 2011

Why do taxpayers love this program?

- State government is actually letting them decide how to spend some of their state income tax dollars and they are *choosing* to become part of the *solution* to improving k-12 education in our state
- If passionate about a particular private school community, taxpayers can designate their contributions to provide first-time access to that school for deserving students
- They are enabling private schools to broaden the makeup of their student populations: increasing racial, ethnic, and socio-economic diversity
- They love *investing* in a child who deserves a better future

Revenues and Expenses

The financial statements of Georgia GOAL Scholarship Program, Inc. are audited annually by the independent CPA firm Windham Brannon, P.C. For all years of operation, from 2008 through 2011, the audit opinion has declared that GOAL's financial statements present fairly, in all material respects, the financial position of Georgia GOAL Scholarship Program, Inc., and the results of its activities, changes in net assets, and cash flows in conformity with accounting principles generally accepted in the United States. In addition, Windham Brannon, P.C. provided additional analysis which validated GOAL's conformance with all applicable rules of the Department of Revenue Income Tax Division of Georgia under chapter 560-7-8-.47(4).

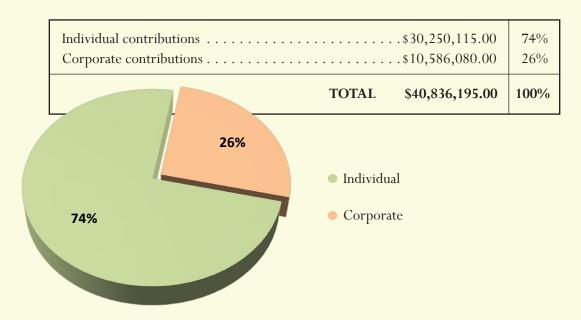
2011 REVENUES			
Obligated for scholarships \$11,990,549 Administration 828,574	93.5% 6.5%		
TOTAL \$12,819,123	100%		

2011 EXPENSES			
Scholarships provided	91.20%		
Payroll & benefits	3.78%		
Transfers to other SSOs	1.40%		
Professional fees	0.45%		
Investment advisory fees	0.53%		
Marketing	0.29%		
Contracted services	0.06%		
Travel	0.17%		
Supplies	0.20%		
Web development 20,365	0.18%		
Postage	0.15%		
Internet & web services	0.05%		
Credit card fees	0.47%		
Other	0.17%		
Legal & admin services (donated)	0.55%		
Office space (donated)	0.35%		
TOTAL \$11,213,411	100%		

Contributions Received

Contribution Results	<u>2011</u>	Program Inception through 12/31/11
Number of contributors	5,640	16,835
Amount contributed	\$12,819,123	\$40,836,195

\$40.8 Million Contributed to GOAL from Inception through 12/31/11



GOAL Contributions as % of Total Statewide Since Program Inception



Scholarships Provided

Scholarship Results	<u>2011-2012</u>	Program Inception through 12/31/11
Number of scholarships	2,508	5,631
Amount awarded	\$9,608,888	\$21,861,169

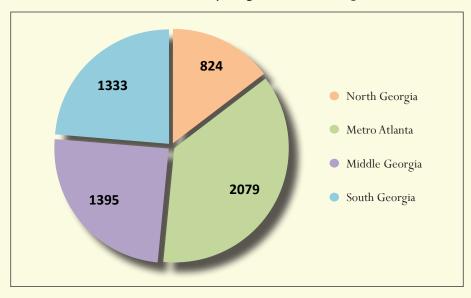
The difference between amount contributed and amount awarded represents the natural delay between the receipt of contributions in one year and the awarding of scholarships for the following academic year.

Dollars Awarded by Income Level Since Inception



Recipient Family Adjusted Gross Income (adjusted for family size)

Total Awards by Region Since Inception



Staff and School Advisory Committee

GOAL Staff



(Staff Photo: clockwise from top left)

Danielle Wiley, Director of Operations
Ben Scafidi, Director of Education Policy
Kate Saylor, Director of Marketing & Communications
Heather Morgan, Scholarship Administrator
Alyssa Luttjohann, Director of Client Services
Lisa Kelly, President
Avery Parker, Accounting Manager
Sherri Dombi, Scholarship Administrator
Camilla Ngurre (not pictured), Accounting
Cheryl Rocca (not pictured), Administration

GOAL School Advisory Committee

A team of advisors from GOAL Participating Schools is an invaluable asset for the GOAL Program. A source of excellent ideas and sound advice, these Advisors have helped solidify GOAL's leadership position among student scholarship organizations.



In an effort to obtain new perspectives and to ensure a representative cross-section of GOAL Participating Schools on the GOAL School Advisory Committee, committee members each serve three year terms:

<u>Charter members: mid-2008 through 2011</u> Elaine Dorr, Greater Atlanta Christian School Jennifer New / Cindy Gibbs,

Mount Paran Christian School Vickie Floyd, Eagle's Landing Christian Academy Carrie Brigham, Westminster Schools of Augusta

2010 through 2012

Chris Childers, First Presbyterian Day School DeLean Brandon, Darlington School Crista Vasina, Notre Dame Academy Meeghan Fortson, Marist School

2011 through 2013 Rosalyn Merrick, The Ron Clark Academy

2012 through 2014

Beth Cheatham, Atlanta Youth Academy Cary Rivers, Augusta Christian Schools Liz Winkler, Holy Spirit Preparatory School Matt Parrish, Savannah Christian Preparatory School Pam Fountain, Tallulah Falls School

"Thanks for a great meeting today! You and your team are rock stars and I just love everything you're doing. Most of all, I'm so glad we get to do this work together."

ROSALYN MERRICK Director of Development The Ron Clark Academy

Participating Schools

Appling Christian Academy Arlington Christian School Athens Christian School Atlanta Classical Christian Academy

Atlanta Youth Academy
Augusta Christian Schools
Augusta Preparatory Day School

Benedictine Military School

Berry College

Elementary & Middle School

Bethesda Academy Bible Baptist School Brandon Hall School Brentwood School Brenwood Academy Briarwood Academy

Bridgeway Christian Academy

Brookstone School Brookwood School Bulloch Academy

Calvary Christian School

Calvary Day School

Chapel Hill Christian School Cherokee Christian Schools Chrysalis Experiential Academy Cornerstone Christian Academy

The Cottage School Covenant Academy

Creekside Christian Academy

Crisp Academy

Cumberland Academy of Georgia

Curtis Baptist School
Darlington School
David Emanuel Academy

Deerfield-Windsor School Eagle's Landing Christian Academy

Eastminster School Episcopal Day School Favor Christian Academy Fellowship Christian School

First Presbyterian Christian Academy

First Presbyterian Day School

Flint River Academy Gatewood Schools George Walton Academy Georgia Military College

Prep School

Grace Christian Academy

Greater Atlanta Christian School Greenforest-McCalep Christian

Academic Center The Habersham School

Harvester Christian Academy

Heritage Academy
The Heritage School

Holy Spirit Preparatory School

The Howard School John Hancock Academy John Milledge Academy Killian Hill Christian School LaFayette Christian School

LaGrange Academy
Lakeview Academy

Landmark Christian School Legacy Christian Academy The Lionheart School

Loganville Christian Academy

Marist School

Mill Springs Academy

Monsignor Donovan Catholic

High School Montessori of Macon

Mount Paran Christian School Mount Pisgah Christian School Mountain Area Christian Academy Mt. Bethel Christian Academy

Nathanael Greene Academy

Notre Dame Academy

Old Suwanee Christian School Paul Anderson Youth Home

Peachtree Academy Private School

Perimeter School

Pinecrest Academy

Providence Christian Academy Providence Christian School Rabun Gap-Nacoochee School Randolph Southern School Riverside Military Academy

Robert Toombs Christian Academy

The Ron Clark Academy Savannah Christian

Preparatory School Sherwood Christian Academy

Sophia Academy

Southeast Christian Academy

Southland Academy

Southwest Atlanta Christian Academy

St. Andrew's School

St. George's Episcopal School

Stratford Academy

Strong Rock Christian School Sugar Hill Christian Academy

The Swift School Tallulah Falls School Tattnall Square Academy

Terrell Academy
Tiftarea Academy

Trinity Chapel Academy Trinity Christian School

Twiggs Academy

Unity Christian School

Valwood School

Victory World Christian School

Wesleyan School The Westfield School

Westminster Christian Academy Westminster Schools of Augusta

Westwood Schools Whitefield Academy

Wildwood Christian Academy

Windsor Academy Woodfield Academy Woodward Academy



Scholarship Program, Inc.

Five Concourse Parkway, Suite 200 Atlanta, GA 30328 Phone: 770.828.4625

Fax: 877.478.4625

goal@goalscholarship.org www.goalscholarship.org