

Georgia Student Scholarship Organization Transparency and Accountability Survey

Georgia Community Foundation, Inc.

The following questionnaire is being provided by Georgia Community Foundation, Inc. as a means for qualified Georgia student scholarship organizations ("SSOs") to provide information to the public relating to their mission, governance, operations, fundraising, and results.

I. Mission

A SSO should have a well-defined mission statement and should devote the human, financial, and other resources that are necessary to achieve its mission.

1. If the SSO has adopted a mission statement, please provide it in the following space.

The mission of Georgia GOAL Scholarship Program is to provide greater opportunities for access to learning for all Georgia children.

2. Please describe the level of staffing at the SSO, including executive management, full-time and part-time staff, and contract personnel (including titles of all executive management and staff, and the titles and average weekly hours of part-time and contract personnel).

6 full time staff:

- President and Executive Director
- Vice President of Operations
- Director of Operations
- Accounting Senior
- Operations Manager
- Financial Operations Coordinator

4 part time staff:

- Director of Marketing & Communications 32 hours per week
- Scholarship Coordinator 24 hours per week
- Scholarship Coordinator 24 hours per week
- General Counsel 10 hours per week
- 3. What percentage of the annual revenues of the SSO is being obligated for scholarships? In 2008, 93% of annual revenues were obligated for scholarships.

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In 2009, 94.2% of annual revenues were obligated for scholarships.

In 2010, 97.1% of contribution revenues were obligated for scholarships.

In 2011, 93.5% of contribution revenues were obligated for scholarships.

In 2012, 95.5% of contribution revenues were obligated for scholarships.

In 2013, 95% of contribution revenues were obligated for scholarships.

In 2014, 95.1% of contribution revenues were obligated for scholarships.

In 2015, 93.9% of contribution revenues were obligated for scholarships.

In 2016, 95.2% of contribution revenues were obligated for scholarships.

In 2017, 95.8% of contribution revenues were obligated for scholarships.

In 2018, 96.5% of contribution revenues were obligated for scholarships.

In 2019, 97.4% of contribution revenues were obligated for scholarships.
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In 2020, 97.5% of contribution revenues were obligated for scholarships.

In 2021, 96.7% of contribution revenues were obligated for scholarships.

In 2022, 96.9% of contribution revenues were obligated for scholarships.

From 2008 through 2022, 96.2% of contribution revenues were obligated for scholarships.

From 2008 to present, \$8,582,148 more was obligated for scholarships than the amount required by law.

II. Governance

A SSO should be governed by an elected, volunteer board of directors consisting of individuals who are committed to the mission of the SSO.

1. How many members does the SSO have on its Board of Directors or other official governing body (i.e., Trustees)? (Do not include Advisory Board members.)

GOAL has an independent Board of Directors consisting of thirteen members of the civic, philanthropic, and business communities, with decades of experience in education.

- Avion Abreu. Avion is a Global Real Estate Advisor & Realtor with Atlanta Fine Homes Sotheby's International Realty. She is an active volunteer with MUST Ministries and City of Refuge, Inc., and is a member of the Affordable & Equitable Housing Committee as well as the Governmental & Community Affairs Committee of the Atlanta REALTORS Association. Avion is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 2. Joe Arnold. Joe is former SVP and Manager of Not-for-Profit & Government Banking Division of Truist (formerly SunTrust). His Truist career experiences include serving as Treasury Sales Officer and relationship manager to New York-based Fortune 1,000 clients. Joe serves his community through board service at KIPP Metro Atlanta charter schools, Truist Foundation, YMCA of Metro Atlanta, Atlanta Mission, Greater Atlanta Christian School, GACS Foundation, and Georgia Community Foundation, Inc.

- 3. Chris Cleveland. Chris is head of school at Wesleyan School. He is a member of the Rotary Club of Atlanta and has served as president of the Atlanta Christian School Association and as a member of multiple SAIS re-accreditation teams on independent school campuses throughout the southeast. Chris, who earned his undergraduate degree from Auburn University and his Master's degree from the University of Tennessee-Chattanooga, is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 4. Andrea Dove. Andrea is Director of Business Development at HunterMaclean, a leading business law firm. Andrea has over 17 years of experience in strategic planning and development for a variety of organizations including the United Way of the Coastal Empire, Historic Savannah Foundation, and Bethesda Academy, a GOAL participating school. A native of Savannah, Andrea attended Armstrong State University. She is a member of the Legal Marketing Association, is an active parishioner at Blessed Sacrament Catholic Church, and is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 5. **Tim Embry**. Tim is former Owner and Chief Executive Officer of American Lube Fast, Inc., the largest privately owned and operated oil change and maintenance company in the United States. He is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 6. **Stan Epperson**. Stan is the Founder and President of Deli Provision Co., Inc., the distributor of Boar's Head Brand products in the metro Atlanta area. He is the treasurer and past president of the Southeastern Brain Tumor Foundation and a member and past chairman of the Duke University Brain Tumor Advisory Board. He is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 7. Rick Gilbert. Chairman Emeritus. Rick is the Co-Founder and Senior Advisor of Atlanticus Holdings Corporation. He is the chairman of the Board of Directors of Georgia Community Foundation, Inc and chairman of the Board of Trustees of Berry College in Rome, Georgia. He also serves on the Board of Lavender Mountain Senior Living Inc. and the steering committee for the Rome Tennis Center at Berry College.
- 8. Doug MacGinnitie. Doug MacGinnitie is the CEO of River Oak Risk, a captive insurance management company. From 2011-2015, he served as Georgia's Commissioner of Revenue. Prior to that, Doug was an executive in the insurance brokerage industry. He served as a Director and COO of Beecher Carlson and was a senior executive at Hobbs Group. He has also worked as a corporate attorney at both Alston & Bird and Georgia-Pacific Corporation. Doug serves on several governmental and non-profit boards, including the Truancy Intervention Project, a non-profit based in Atlanta, and Georgia Community Foundation, Inc.
- 9. **Dean Mathison**. Dean is former SVP, Chief Accounting Officer and Corporate Controller at Intercontinental Exchange, Inc., a leading global exchange for the trading of energy and agricultural commodities and financial futures. He is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 10. *Gerard Robinson*. Gerard is Vice President for Education at the Advanced Studies in Culture Foundation and a Fellow at the Institute for Advanced Studies in Culture at the University of Virginia. He formerly served as Secretary of

Education in Virginia and Commissioner of Education in Florida and as President of the Black Alliance for Educational Options ("BAEO"). In February 2021, Gerard joined the Board of Directors of iCivics, the country's leading provider of civic education content. Gerard will be playing a critical role to help create an American school system that is committed to providing high-quality civic education to all students.

- 11. Pastor Dexter Rowland. Pastor Rowland is the Pastor of New Piney Grove Missionary Baptist Church in Decatur, Georgia. He serves on the Board of the Georgia Department of Juvenile Justice and as Chairman of the Board of Directors for the South DeKalb YMCA. Pastor Rowland, who earned his undergraduate degree at Georgia Tech and his Master's of Divinity degree from Emory University, is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 12. Kevin Russell. Kevin is Principle of Russell Advisors LLC, a business consulting firm specializing in sales growth, business development and operations management. Prior to starting his firm, he was a Business Development Manager for Consumer & Products mobility and convenience at bp. A graduate of Georgia State University, he worked with bp for 34 years holding Senior Level Leader roles in Operations, Marketing and Sales. He is a founding committee member of the bp-GOAL Scholars Fund, GOAL's first named corporate donor. He currently is an active member at Hebron Church, and is a member of the Board of Directors of Georgia Community Foundation, Inc.
- 13. Charles Tarbutton. Charles is the President and Director of Sandersville, Georgia based B-H Transfer Co., a multi-generational family-owned 250 fleet trucking company. He is a member of the Board of Directors of Georgia Power and Georgia Community Foundation, Inc. He formerly served on the Board of Directors of the Georgia Department of Economic Development, the Georgia Chamber of Commerce, the Georgia Ports Authority, and the American Short Line and Regional Railroad Association.
- 2. Please describe how the members of the Board of Directors or other official governing body are elected.

The new members of the Board of Directors of GOAL are elected by a majority vote of the Board.

3. Do all members of the Board of Directors or other official governing body serve as volunteers (i.e., are not compensated by the SSO or any other entity for serving on the Board of Directors or other official governing body)?

Yes, all Board members serve as volunteers, without compensation.

4. Are any of the members of the Board of Directors or other official governing body related to each other? If so, how many and what is the nature of the relationship?

None of the members of the Board of Directors are related to each other.

III. Conflicts of Interest

SSO Board and staff members should act in the best interests of the SSO, rather than in furtherance of personal interests or the interests of third parties, and a SSO should have a written conflict of interest policy.

1. Is the SSO conducting business with any entity a) in which a member of the Board or other governing body (or a member of his or her family) has an ownership or financial interest or b) for which he or she (or a member of his or her family) serves as a Board member?

No.

2. If the answer to Question 1 is "yes," do the terms of the business arrangement reflect those of an arms-length arrangement on competitive terms, and did the members of the Board of Directors or other official governing body of the SSO approve the arrangement?

N/A

3. Has the SSO adopted a written conflict of interest policy that identifies the types of conduct or transactions that raise conflict of interest concerns, sets forth procedures for disclosure of actual or potential conflicts, and provides for review of individual transactions by the uninvolved members of the Board of Directors or other official governing body?

Yes.

IV. Financial and Legal

SSOs must practice sound financial management and comply with a diverse array of legal and regulatory requirements.

1. Please describe the criteria and guidelines that the SSO uses to review and award scholarship or tuition grants, including eligibility requirements and limits on household income and/or scholarship amount.

To ensure eligibility of scholarship award recipients, GOAL requires proof of eligibility be submitted by the parents of each student. For students in 1st grade or below, a birth certificate is required as proof of eligibility. For students in 2nd grade or older, proof of enrollment and attendance at a Georgia public school for the six weeks immediately preceding the awarding of a GOAL Scholarship is required (report card, attendance record or progress report.)

Although Georgia law does not limit the household income of families eligible to receive scholarships under the Georgia Education Expense Credit program, all GOAL Scholarships are awarded on the basis of financial need. GOAL provides its participating schools with scholarship award guidelines based upon family size and adjusted gross income.

When submitting scholarship applicant recommendations, GOAL participating schools must use these guidelines. In order to validate the family's adjusted gross income, parents provide copies of the first two pages of their most recently filed federal income tax return. In some instances, due to extenuating circumstances of the applicant families, GOAL will make exceptions to the published guidelines. Also, in some cases, based on a thorough review of a family's financial information, an independent financial aid assessment company will recommend an amount that varies from the GOAL guidelines, and GOAL will consider whether to make an exception in these instances.

When GOAL approves a scholarship recommendation, GOAL sends a GOAL Scholarship Agreement to school officials for execution by the parents, an authorized school official, and GOAL. At the beginning of each year for which a scholarship is awarded, the participating school and GOAL again consider the financial need of the scholarship family, apply the guidelines, and determine a scholarship award amount for the upcoming school year.

- 2. Has the SSO appointed its Board members, a scholarship committee, or staff to review scholarship or tuition grant applications and to award scholarship or tuition grants to eligible students?
- 3. If the SSO's participating private schools are responsible for accepting scholarship or tuition grant applications, do the private schools forward copies of pertinent materials and recommendations to the SSO for its review, approval, award, and administration?

Yes.

4. Does the SSO maintain direct control over all designated scholarship contributions until such time as disbursement to the parent or guardian is required, or, instead, does the SSO distribute all or most of the designated scholarship contributions (less any applicable administrative fees) to the private school after their receipt by the SSO for the private school to hold on behalf of the SSO or for the private school's account?

GOAL maintains direct control over all designated scholarship contributions until such time as disbursement to the parent or guardian is required.

5. Does the SSO issue the scholarship or tuition grant check to the parent or guardian from a separate account for scholarship funds that is maintained by the SSO or, instead, does the private school issue the check to the parent or guardian from an escrow or other account on behalf of the SSO?

GOAL issues the scholarship disbursement, after parent or guardian endorsement is obtained, from a separate account for scholarship funds that is maintained by the SSO.

6. Does the SSO control the investment of contributions obligated for use in making future scholarship or tuition grant payments?

Yes.

7. Does the SSO have a written security policy that describes the steps taken to protect the personal information of donors, scholarship recipients and participating schools? If so, are all staff members, contractors, temporary employees and volunteers required to read and sign the policy?

Yes.

V. Openness

SSOs are tax-exempt, non-profit corporations that operate for public purposes with public support. As such, they should provide the public with information about their mission, program activities, finances, and ethical standards.

1. Please describe whether and by what means the SSO makes available to the public information about the SSO's mission, program activities and outcomes, program results, annual reports, audited financial statement including footnotes, and the names of Board members and management staff.

GOAL makes all items enumerated above available on its website: www.goalscholarship.org.

VI. Fundraising

A SSO's fundraising activities should be conducted in compliance with the law and in a manner that is respectful of the interests of donors and prospective donors. As public entities, SSOs should publish information about fundraising results and the use of funds raised.

1. Does the SSO permit a donor to designate that the donor's contribution be used to provide a scholarship to a specific student?

No.

2. Does the SSO permit a participating school to encourage students currently enrolled in its school to withdraw from school and enroll in a public school in order to qualify for a SSO scholarship?

No.

3. As a condition of a family receiving a scholarship or tuition grant, does the SSO require or expressly encourage the recipient family to raise from others an amount that corresponds to the amount of the scholarship or tuition grant received by the family?

No.

4. What records does the SSO maintain about its donors?

GOAL maintains a confidential donor file for each contributor to the organization, including the following:

- A record of the application submitted by the donor.
- A record of the Georgia Department of Revenue pre-approval for the donor to contribute for a tax credit.
- A copy of the GOAL acknowledgement letter sent to the donor.
- A copy of the Form IT-QEE-SS01 sent to the donor.

VII. Program Results

In order to show the effectiveness of the Qualified Education Expense Tax Credit program, it is important to collect and analyze the results of the program.

Note: The scholarship contribution and award results contained in the responses to this survey are the proprietary information of Georgia GOAL Scholarship Program, Inc. and, without the express written consent of GOAL, are not to be combined or aggregated for publication with the results experienced by other student scholarship organizations.

1. How many scholarships did the SSO grant for the following academic years and for all years combined?

2008-09	74
2009-10	783
2010-11	1,910
2011-12	2,689
2012-13	3,436
2013-14	3,752
2014-15	4,368
2015-16	4,308
2016-17	4,427
2017-18	4,455
2018-19	4,968
2019-20	6,026
2020-21	6,654
2021-22	7,278
2022-23	8,075
2023-24 (to date)	5,650
Total, all years:	68,853

2. What was the total dollar amount the SSO awarded in scholarships for the following academic years and for all years combined?

2008-09	\$285,387
2009-10	\$3,005,774
2010-11	\$7,818,339
2011-12	\$10,325,995
2012-13	\$12,538,588
2013-14	\$13,473,062
2014-15	\$15,541,218
2015-16	\$15,662,962
2016-17	\$15,986,469
2017-18	\$16,986,571
2018-19	\$19,875,845
2019-20	\$28,624,994
2020-21	\$32,774,151
2021-22	\$34,437,953
2022-23	\$39,634,460
2023-24 (to date)	\$30,141,784
Total, all years:	\$297,113,552

3. What was the average scholarship award amount for each of the following academic years and overall?

2008-09	\$3,857
2009-10	\$3,839
2010-11	\$4,093
2011-12	\$3,840
2012-13	\$3,649
2013-14	\$3,591
2014-15	\$3,558
2015-16	\$3,636
2016-17	\$3,611
2017-18	\$3,813
2018-19	\$4,001
2019-20	\$4,750
2020-21	\$4,986
2021-22	\$4,675
2022-23	\$4,905
2023-24 (to date)	\$5,346
Overall:	\$4,315

4. What is the average adjusted gross income (AGI), adjusted for family size*, of scholarship recipient families for each of the following academic years and overall? *AGI is adjusted for family size using the OECD-modified scale. This scale assigns a value of 1 to the household head, of 0.5 to each additional adult member and of 0.3 to each child.

2008-09	\$19,418
2009-10	\$22,912
2010-11	\$23,913
2011-12	\$25,266
2012-13	\$25,796
2013-14	\$25,718
2014-15	\$26,695
2015-16	\$27,531
2016-17	\$29,126
2017-18	\$28,778
2018-19	\$30,165
2019-20	\$29,514
2020-21	\$30,850
2021-22	\$31,521
2022-23	\$35,388
2023-24 (to date)	\$39,798
Overall:	\$30,241

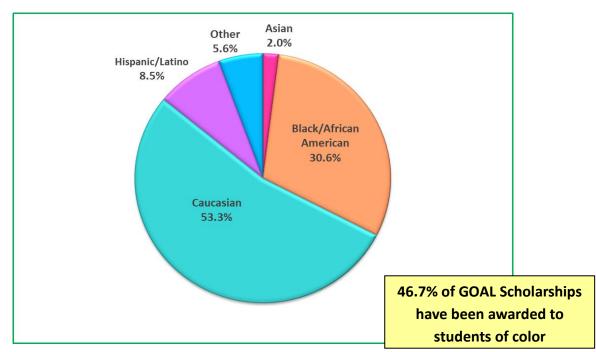
5. Please provide information regarding the ethnicity of scholarship recipients:

Percentage of scholarships awards provided:

By Calendar Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Caucasian	31%	43%	52%	56%	58%	57%	56%	56%	55%	54%	55%	52%	52%	51%
African American	10%	35%	35%	30%	29%	28%	30%	29%	29%	29%	30%	31%	32%	32%
Hispanic/ Latino	3%	7%	8%	7%	7%	8%	7%	8%	8%	9%	8%	9%	8%	9%
Other	29%	3%	4%	5%	6%	7%	7%	7%	8%	8%	7%	8%	8%	8%
Unknown	27%	12%	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

By Calendar Year	2022	2023
Caucasian	52%	53%
African American	31%	31%
Hispanic/ Latino	10%	9%
Other	7%	7%
Unknown	0%	0%
Total	100%	100%

View of awards by race/ethnicity **for all years, since inception**:



For the following questions on data by Georgia "region", please use the map found at http://www.qoalscholarship.org/docLib/20151103 InternalTerritoryMap May2011.pdf, defined as follows:

- 1, 2 North Georgia
- 3 Metro Atlanta
- 4, 5, 6, 7 Middle Georgia
- 8, 9, 10, 11, 12 South Georgia
- 6. How many participating schools does the SSO have in the following Georgia regions?

North Georgia: 18

Metro Atlanta: 111

Middle Georgia: 39

South Georgia: 30

Total: 198

7. For the following academic years listed below, what has been the average scholarship award amount in the following Georgia regions?

	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
North Georgia	\$1,695	\$3,208	\$3,825	\$3,787	\$3,646	\$3,532	\$3,819	\$3,672
Metro Atlanta	\$4,604	\$4,594	\$4,421	\$4,240	\$4,177	\$3,991	\$3,919	\$4,123
Middle Georgia	\$4,900	\$3,310	\$3,454	\$3,374	\$3,095	\$3,162	\$3,101	\$3,029
South Georgia	\$3,297	\$3,611	\$4,423	\$3,751	\$3,521	\$3,534	\$3,370	\$3,431

2016 17	2017-19	2019 10	2010-20	2020-21	2021-22	2022-23	2023-24	Overall
2010-17	2017-18	2010-19	2019-20				to date	
\$3 630	\$3,970	\$3,351	\$5.035	\$4.846	\$4,449	\$5,197	\$4.684	\$4,436
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\$4,196	\$4,556	\$4,554	\$5,308	\$5,704	\$5,603	\$5,512	\$6,010	\$5,046
			4	4		4	4	4
\$2,958	\$2,949	\$3,254	\$3,510	\$3,624	\$3,712	\$4,013	\$4,718	\$3,524
¢2 120	¢2 201	¢2 207	¢2 652	¢2 600	¢2 727	¢4 021	¢4 276	\$3,681
\$3,138	\$3,291	00,007	\$5,052	ووه, ده	Φ 2,727	\$4,021	2/0 ر44	100,00
1.	2016-17 \$3,630 \$4,196 \$2,958 \$3,138	\$3,630 \$3,970 \$4,196 \$4,556 \$2,958 \$2,949	\$3,630 \$3,970 \$3,351 \$4,196 \$4,556 \$4,554 \$2,958 \$2,949 \$3,254	\$3,630 \$3,970 \$3,351 \$5,035 \$4,196 \$4,556 \$4,554 \$5,308 \$2,958 \$2,949 \$3,254 \$3,510	2016-17 2017-18 2018-19 2019-20 \$3,630 \$3,970 \$3,351 \$5,035 \$4,846 \$4,196 \$4,556 \$4,554 \$5,308 \$5,704 \$2,958 \$2,949 \$3,254 \$3,510 \$3,624	2016-17 2017-18 2018-19 2019-20 \$3,630 \$3,970 \$3,351 \$5,035 \$4,846 \$4,449 \$4,196 \$4,556 \$4,554 \$5,308 \$5,704 \$5,603 \$2,958 \$2,949 \$3,254 \$3,510 \$3,624 \$3,712	2016-17 2017-18 2018-19 2019-20 \$3,630 \$3,970 \$3,351 \$5,035 \$4,846 \$4,449 \$5,197 \$4,196 \$4,556 \$4,554 \$5,308 \$5,704 \$5,603 \$5,512 \$2,958 \$2,949 \$3,254 \$3,510 \$3,624 \$3,712 \$4,013	2016-17 2017-18 2018-19 2019-20 to date \$3,630 \$3,970 \$3,351 \$5,035 \$4,846 \$4,449 \$5,197 \$4,684 \$4,196 \$4,556 \$4,554 \$5,308 \$5,704 \$5,603 \$5,512 \$6,010 \$2,958 \$2,949 \$3,254 \$3,510 \$3,624 \$3,712 \$4,013 \$4,718

8. For the following academic years listed below, how many scholarships has your SSO awarded in the following Georgia regions?

	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
North Georgia	16	118	260	348	428	491	507	455
Metro Atlanta	48	280	702	1,009	1,199	1,274	1,621	1,726
Middle Georgia	3	164	488	723	948	991	1,086	1,037
South Georgia	7	221	460	610	862	996	1,153	1,089

	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 to date	Overall
North GA	417	409	512	695	745	695	785	699	7,580
Metro ATL	1,922	1,963	2,169	2,711	2,992	3,097	3,720	3,137	29,570
Middle GA	1,015	982	1,059	1,210	1,348	1,479	1,675	1,135	15,343
South GA	1,073	1,101	1,227	1,421	1,593	1,676	1,749	1,120	16,358

Scholarship Award Results by Georgia Region, since inception:

Since Inception Region	Total # Students	# Count Awards	Total Awards	Average Awards
North Georgia	3,125	7,580	\$33,622,735	\$4,436
Metro Atlanta	11,789	29,570	\$149,196,332	\$5,046
Middle Georgia	5,846	15,343	\$54,068,646	\$3,524
South Georgia	5,900	16,358	\$60,220,840	\$3,681
Total	26,660	68,851	\$297,108,552	\$4,315

9. What percentage of the SSO's participating schools currently have SSO scholarship recipient students enrolled?

96% of schools who were partnered with GOAL at December 31, 2022.

10. Based on the academic year in which they received a SSO scholarship and assuming yearly progression through their school career, how many of the SSO's scholarship recipients *should have* graduated in the following academic years?

2008-09	0
2009-10	5
2010-11	21
2011-12	17
2012-13	118
2013-14	203
2014-15	167
2015-16	241
2016-17	281
2017-18	595
2018-19	325
2019-20	401
2020-21	676
2021-22	528

11. How many of the SSO's scholarship recipients listed above actually *did* graduate in the following academic years?

2008-09	0
2009-10	5 (100%)
2010-11	21 (100%)
2011-12	17 (100%)
2012-13	113 (96%)
2013-14	201 (99%)
2014-15	165 (99%)
2015-16	236 (98%)
2016-17	281 (100%)
2017-18	565 (95%)
2018-19	320 (99%)
2019-20	393 (98%)
2020-21	671 (99%)
2021-22	528 (100%)

The overall high school graduation rate for GOAL Scholarship recipients, since inception of the program, is 98%.

12. In the following calendar years, what was the total dollar amount of contributions received by the SSO?

2008	\$3,539,984
2009	\$10,609,573
2010	\$13,867,515
2011	\$12,819,123
2012	\$13,418,333
2013	\$15,076,629
2014	\$18,806,824
2015	\$17,710,886
2016	\$18,158,049
2017	\$17,773,783
2018	\$21,174,866
2019	\$38,243,742
2020	\$39,361,748
2021	\$44,621,979
2022	\$48,256,878
2023	\$66,152,297
Grand Total	\$399,592,209

13. In the following calendar years, what was the percentage of the contributions received by your SSO from corporate donors?

34%
33%
21%
23%
15%
20%
12%
10%
12%
12%
14%
10%
10%
14%
14%
9%
14%

14. In the following calendar years, how many corporate donors contributed to the SSO?

13
45
60
81
82
72
97
97
98
91
100
108
113
125
162
186
1,530

15. In the following calendar years, what was the percentage of the contributions received by your SSO from owners of pass-through entities (and beginning in 2022, from electing pass-through entities)?

2008	N/A
2009	N/A
2010	N/A
2011	N/A
2012	N/A
2013	N/A
2014	31%
2015	33%
2016	34%
2017	36%
2018	37%
2019	38%
2020	40%
2021	41%
2022	49%
2023	48%
All Years	34%

16. In the following calendar years, how many owners of pass-through entities (and beginning in 2022, electing pass-through entities) contributed to the SSO?

2008	N/A
2009	N/A
2010	N/A
2011	N/A
2012	N/A
2013	N/A
2014	679
2015	990
2016	1,123
2017	1,400
2018	1,550
2019	1,670
2020	1,874
2021	2,118
2022	1,654
2023	1,707
Grand Total	14,765

17. In the following calendar years, what percentage of the SSO's contributions was received from individual donors?

66%
67%
79%
77%
85%
80%
58%*
58%*
54%*
52%*
49%*
52%*
50%*
45%*
37%*
44%*
53%*

^{*}Excludes individual owners of pass-through entities

18. In the following calendar years, how many individual donors contributed to the SSO?

2008	1,181
2009	3,755
2010	6,162
2011	585, 5
2012	6,042
2013	6,781
2014	6,183*
2015	8,083*
2016	8,732*
2017	9,329*
2018	9,442*
2019	10,484*
2020	10,572*
2021	10,297*
2022	9,102*
20023	9,568*
Grand Total	121,298*

^{*}Excludes individual owners of pass-through entities